

## Speaker: Christian Kübel

### Profile

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Since completing his business studies degree, Christian Kübel has spent over 25 years working in sales and marketing in the machining industry. He has gained practical experience at a renowned tool manufacturer, in the mechanical engineering industry and, during the last ten years, in sales for software solutions at TDM Systems. For the last two years, he has been responsible for the APAC sales region and for globally supporting sales partners at TDM Systems, thereby contributing to the international growth course of the company in the area of "Channel sales".

### Title

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- High Efficiency at Pump Manufacturer WOMA – Creation of a Carefully Considered Crib Structure and Tool Assembly

### Focus/ Target Group

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- New customers
- Existing customers

### Duration

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- 45 minutes

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### Focal Points/ Contents

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Christians Kübel's webinar explores the topic of tool cribs and provides information on important factors for ensuring successful tool organization. In the webinar, he will share his expertise on the following topics:

- Criteria for setting up a transparent crib structure and an operational tool removal process
- Optimizing tool assembly
- Securing tool supply in three-shift operation
- Managing tool lives, cutting data and benefits of machine processing
- Making cost savings and reducing machine downtimes