

Speaker: Christian Kübel

Profile

Christian Kübel (Director Global Partner Sales / Sales Asia Pacific)

Since completing his business studies degree, Christian Kübel has spent over 25 years working in sales and marketing in the machining industry. He has gained practical experience at a renowned tool manufacturer, in the mechanical engineering industry and, during the last ten years, in sales for software solutions at TDM Systems. For the last two years, he has been responsible for the APAC sales region and for globally supporting sales partners at TDM Systems, thereby contributing to the international growth course of the company in the area of "Channel sales".

Title

- TDMstoreasy – the vending software from TDM Systems: 24h reliable production equipment availability with consumption checks and cost transparency

Focus/ Target Group

- Existing customers
- New customers
- Decision makers
- TDM user

Duration

- 20 minutes

Focal Points/ Contents

In his presentation, Christian Kübel will present the opportunities and advantages of production equipment dispensing via a vending system in conjunction with TDMstoreasy:

- **This is how the production equipment dispensing works on the shopfloor:**
Connection and control of vending machines with TDM
- **Overview of vending systems:** Control types, requirements and item management options
- **Introduction to TDMstoreasy** – the vending software from TDM Systems: Functions, evaluations, integration with the TDM Tool Crib Module
- **Use Cases:** Typical customer projects and successes